sata
technologies ltd.

SATA

TECHNOLOGIES LIMITED (STL)

INNOVATING TECHNOLOGY FOR SMARTER MALAWI

COMPANY
PROFILE

2026

COMPANY OVERVIEW

Founded in 2016, SATA Technologies Limited (STL) is a trusted and fast-growing Information and Communication Technology (ICT) solutions provider based in Malawi. We have a team of 18 dedicated employees and serve a diverse cliental base, across the private sector, government institutions, and social enterprises. STL is renowned for delivering tailored, sustainable, and innovative business solutions that align with the evolving demands of the Malawian market while adhering to global best practices.

OUR UNIQUE APPROACH

We strive for excellence and are deeply committed to what we do. While ICT is at the heart of our operations, innovation is the key driver of our success. We develop unique software solutions that address real-world challenges, such as YathuPoint, recently accredited by the Malawi Revenue Authority (MRA) and integrated with its e-invoicing system.

Our integrated approach enables us to support clients in building efficient, technology-enabled workplaces that foster productivity and growth. In addition, we offer inventory management systems (Shopkeeper), hotel management solutions, and supply hardware such as thermal printers, laptops, servers, and other related ICT equipment.
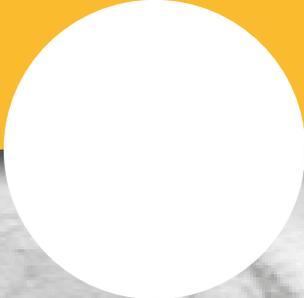
Our Vision

To be the first-choice ICT service provider in Malawi and beyond by 2030.

Our Mission

To deliver real-time ICT support and strategic consultancy by leveraging global tools and tailored local solutions that empowers individuals and enterprises in Malawi

Our Core Values

Innovation

We create and adopt cutting-edge solutions that drive transformation.

Team Spirit

We believe in collaboration and unity as the foundation of great work.

Wealth Creation

We equip our clients with tools that promote economic growth.

Stakeholder Gratification

We are committed to exceeding expectations through consistent value delivery.

Our Services

At STL, we deliver end-to-end ICT and business solutions designed to enhance operational efficiency, ensure compliance, and promote sustainable development. Our key offerings include

- ICT Consultancy
- Digital Transformation Strategies
- Data Analytics & Business Intelligence
- ICT Third-Party Reviews & System Audits
- Performance Optimization
- ICT Training & Capacity Building
- Customized Corporate Training & Short Courses
- Computer & Mobile Device Sales, Support & Repairs
- Network Design, LAN/WAN Setup & Firewall Configuration
- Cybersecurity Solutions
- Data Backup, Disaster Recovery & Business Continuity Planning
- Enterprise Solutions & Systems Integration
- Yathu ERP Systems
- Custom Software Development
- YathuPoint POS System – Integrated with MRA's e-invoicing system and certified for national compliance
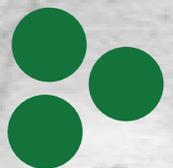
Key Milestones & Achievements

- Certified MRA Vendor – YathuPoint POS is certified and integrated with the MRA e-invoicing system.

- Industry-Specific Solutions – Deployed systems for panel beaters, pharmacies, legal firms, and retail businesses.

- National Training Initiatives – Conducted ICT capacity-building programs for public and private institutions.

- Pursuing MBS Certification – Committed to achieving Malawi Bureau of Standards (MBS) certification by 2026.

- Multidisciplinary Expertise – Built a strong team across ICT, health, energy, manufacturing,

Our Commitment

At STL, we are passionate not only about advancing technology but also about building a better future. We believe in sustainable solutions, impactful services, and partnerships that create long-term value for our clients and communities.

Meet the Team
Key Personnel

TIYAMIKA PASELI
Managing Director

Tiyamika Paseli is a seasoned business executive with extensive experience in business management, software development, and strategic planning. He is the Co-Founder and Managing Director of SATA Technologies Limited and has been instrumental in the company's growth since its establishment in 2016.

He holds academic qualifications from the National College of Information Technology (NACIT), Malawi University of Science and Technology (MUST), and Malawi University of Business and Applied Sciences (MUBAS), with a strong focus on ICT and business strategy.

Tiyamika sets the strategic direction of the company, oversees daily operations, and ensures financial and operational goals are achieved.

JOSEPH WHAYO
Business Development Manager

Joseph is an accredited banker and marketer with over 10 years' experience in managerial roles with multinational organizations including Unilever Southeast Africa, Marie Stopes International, and Ndola Lime Company (Zambia). He has also worked with FDH Bank and National Bank of Malawi.

At STL, Joseph is responsible for building strong relationships with prospective clients and driving business growth. He holds degrees in Banking & Finance and Humanities obtained from the University of Malawi.

KEVIN MAYENGO
Projects & Development Manager

Kevin is an accomplished Project and Development Manager with a strong background in systems design, project implementation, and industrial process automation. He leads the execution of complex ICT projects at STL.

He holds a Diploma in Systems Analysis & Design from ACP (UK) and Principles of Management (OTP) training. His achievements include major systems for Zimplats and Indeplgold and zero-incident SHEQ leadership

TREVOR HARRY JUSSA
Sales & Support Officer

Trevor is experienced in software sales and after-sales support. He holds a Bachelor's Degree in Management Information Systems from the Malawi College of Accountancy.

At STL, he leads sales strategy, manages customer relationships, and oversees post-deployment support to ensure long-term client success.

BRIGHT PHIRI
Software Developer

Bright holds a Bachelor of Science in Information and Communication from the University of Malawi and is currently pursuing a Master's in Software Engineering with Handong Global University (South Korea). He previously worked with Tumbati Ltd and the Malawi Revenue Authority.

BRIAN KHATA
Lead Software Developer

Brian holds a BSc in Computing & Mathematics from the University of Malawi and is pursuing a Master's at Mzuzu University in Information Theory, Coding & Cryptography.

He has led major projects including:
• Laboratory Management System
• HR & Payroll System
• Inventory & POS Systems
• Hotel Management System

Technical Stack:
Backend: Go, C#, Java, PHP
Frontend: React, Svelte
Databases: MySQL, PostgreSQL, MSSQL, MongoDB
DevOps: Docker, Azure DevOps, Jenkins
Search: Elasticsearch

WE SERVE OVER 100 CLIENTS ACROSS MALAWI.

OFFICES

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Dossani House, 2nd Floor,
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